

Monthly Report

February 1, 2023 - February 28, 2023





Executive Director Brian Hanna



Orlene Hawks

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
February 1 – February 28				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	3,232.45	0	\$4,780,329.97	
Shake/Trim	402.84	0	\$476,088.31	
Concentrate	134.11	0	\$633,622.42	
Inhalable Compound Concentrate	106.31	0	\$620,546.52	
Vape Cartridge	443.98	0	\$2,236,923.74	
Kief	0.45	0	\$1,880.86	
Infused-Edible	13,294.64	0	\$1,147,933.33	
Infused Non-Edible Solid	193.26	0	\$47,151.50	
Infused Liquid	0	6,794.35	\$64,060.29	
Infused Non-Edible Liquid	0	193.65	\$2,064.97	
February Total	17,808.04	7,030.60	\$10,010,601.91	

Additional Sales Information			
February 1 - February 28			
Category Amount			
Sales To Date (as of Feb 28)	\$1,543,540,228.10		
Sales Deliveries	\$340,906.17		
Average Retail Flower Price (oz.) \$92.43			

2. Plants

Plants		
Active Plants		
As of February 28		
Plant State Number		
Immature	59,104	
Vegetative	49,405	
Flowering	75,824	

Destroyed & Harvested Plants			
February 1 - February 28			
Plant State Number			
Immature - Destroyed	13,366		
Vegetative - Destroyed	9,023		
Flowering - Destroyed	7,984		
Plants Harvested	41,314		

3. Packages and Inventory

Packages		
As of February 28		
Package State	Number	
Active	315,521	
On Hold	746	
In Transit	4,106	
February 1 - February 28		
Package State	Number	
Finished	2,991	

Inventory			
As of February 28			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	30,875.53		
Flower at Provisioning Centers	13,310.62		
Flower at Processors	56,122.83		
Fresh Frozen Flower at Processors	69,587.79		
Concentrates at Processors	12,599.22		
Infused Solids at Processors	70,361.37		
Infused Liquids at Processors (Fl. Oz.)	45,265.53		

4. Transfers

Products Shipped				
February 1 - February 28				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	1,333.91	0		
Grower Class B	732.06	0		
Grower Class C	69,910.42	0		
Processor	54,761.55	22,028.11		
Provisioning Center	1,795.78	4,148.61		
Safety Compliance Facility	7.02	0		
Secure Transporter	55,857.61	7,275.00		

Transfers		
February 1 - February 28		
Transfer Type	Number	
Completed	3,293	
Voided	39	

5. <u>Initial Applications</u>

Initial Applications				
February 1 - February 28				
License Type	Received	Approved	Denied	
Prequalification	3	9	0	
Grower Class A	0	0	0	
Grower Class B	2	0	0	
Grower Class C	3	3	0	
Processor	1	4	0	
Provisioning Center	3	4	0	
Secure Transporter	1	0	0	
Safety Compliance Facility	0	0	0	
Total	13	20	0	

6. Renewal Applications

Renewal Applications					
February 1 - February 28					
License Type Received Approved Denied					
Grower Class A	3	2	0		
Grower Class B	0	1	0		
Grower Class C	13	7	0		
Processor	4	4	0		
Provisioning Center	23	14	0		
Secure Transporter	0	0	0		
Safety Compliance Facility	1	1	0		
Total	44	29	0		

7. Active Licenses

Active Licenses								
Grower A Grower B Grower C Processor Provisioning Center Compliance Transporter Total								
66	18	578	144	369	23	23	1221	

8. Application Processing Time

Application Processing Time (Calendar Days)							
February 1 - February 28							
License Type Initial Renewal Applications							
Prequalification	64.78	-					
Grower Class A	-	23.50					
Grower Class B	-	9.00					
Grower Class C	110.67	13.86					
Processor	46.50	12.50					
Provisioning Center	45.75	11.71					
Secure Transporter	-	-					
Safety Compliance Facility	-	21.00					
February Step 2 Average	63.73	13.38					
February Total Average	64.20	-					

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA								
February 1 - February 28								
License Type Warning Formal Consent Final Complaint Order Order								
Grower Class A	0	0	0	0				
Grower Class B	0	0	0	0				
Grower Class C	1	0	1	0				
Processor	0	1	1	0				
Provisioning Center	0	0	9	0				
Secure Transporter	0	0	1	0				
Safety Compliance Facility	0	0	0	0				

10. Complaints and Investigations

Complaints and Investigations					
February 1 - February 28					
Enforcement & Legal Data Amount					
Number of Complaints Received	66				
Number of Investigations Opened	45				
Number of Investigations Closed	69				
Average Time to Complete an Investigation (Calendar Days)	58.5				
Number of Enforcement Actions Taken*	26				
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 5

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	February 1 - February 28
	Amount
February	\$18,000

	Regulatory Assessment Fees							
	February 1 - February 28							
	Grower Class A Class B Class C Processor Provisioning Center Class C Safety Compliance Facility Secure Transporter						Total	
February	\$0	\$0	\$13,500	\$18,000	\$6,304	\$0	\$0	\$37,804

	Renewal								
	February 1 - February 28								
	Grower Class A Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter Total							Total	
February	\$4,500	\$0	\$58,500	\$22,500	\$109,634	\$0	\$0	\$195,134	

	Total Licensing Revenue Collected		
February 1 - February 28			
	Amount		
February	\$250,938		

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$269,348.39
State Employee Benefits	\$173,134.61
Materials and Equipment	\$155,045.20
February Total	\$597,528.20

13. Municipalities Opted In to the MMFLA

Municipalities				
As of February 28				
Opted In				
169				

14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of February 28			
Provisioning Centers			
331			

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
February 1 - February 28							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	72,656.32	0	\$99,978,266.53				
Shake/Trim	13,055.41	0	\$15,642,766.85				
Concentrate	2,514.30	0	\$13,289,407.19				
Inhalable Compound Concentrate	2,740.11	0	\$14,252,545.82				
Vape Cartridge	6,720.69	0	\$39,451,001.27				
Kief	8.49	0	\$51,648.07				
Infused-Edible	247,679.32	441.26	\$22,463,334.62				
Infused Non-Edible Solid	2,358.37	0	\$542,161.23				
Infused Liquid	0	342,452.82	\$678,679.21				
Infused Non-Edible Liquid	0	11,126.30	\$28,633.29				
February Total	347,733.01	354,020.38	\$206,378,444.08				

Additional Sales Information			
February 1 - February 28			
Category Amount			
Sales To Date (Feb 28)	\$4,342,932,911.23		
Sales Deliveries	\$5,316,477.99		
Average Retail Flower Price (oz.) \$86.00			

2. Plants

Plants			
Active Plants			
As of February 28, 2023			
Plant State Number			
Immature	314,315		
Vegetative 290,484			
Flowering	603,063		

Destroyed & Harvested Plants				
February 1 - February 28				
Plant State Number				
Immature - Destroyed 111,290				
Vegetative - Destroyed 37,201				
Flowering - Destroyed 11,555				
Plants Harvested	230,259			

3. Packages and Inventory

Packages			
As of February 28, 2023			
Package State Number			
Active	1,974,109		
On Hold	1,010		
In Transit	57,627		
February 1 - February 28			
Package State	Number		
Finished	45,349		

Inventory			
As of February 28, 2023			
Category Amount (lbs.			
Flower at Growers (Test Passed)	122,538.88		
Flower at Retailers	84,647.95		
Flower at Processors	150,978.3		
Fresh Frozen Flower at Processors	166,497.35		
Concentrates at Processors	76,450.21		
Infused Solids at Processors	879,425.46		
Infused Liquids at Processors (Fl. Oz.)	1,982,332.19		

4. <u>Transfers</u>

Shipped Products			
February 1 - February 28			
License Type	Shipped Pounds	Fluid Ounces Shipped	
Class A Marijuana Grower	682.33	0	
Class B Marijuana Grower	6,492.75	0	
Class C Marijuana Grower	177,701.57	182.25	
Excess Grower	20,568.53	0	
Microbusiness	4.11	0	
Class A Microbusiness	0	0	
Processor	483,605.31	842,207.10	
Retailer	9,477.58	13,112.74	
Safety Compliance Facility	15.97	0	
Secure Transporter	575,384.57	808,039.51	

Transfers			
February 1 - February 28			
Transfer Type Number			
Completed	25,591		
Voided	430		

5. <u>Initial Applications</u>

	Initial Applications			
	Febr	uary 1 - February	y 28	
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	46	33	0	
Class A Marijuana Grower	0	2	0	
Class B Marijuana Grower	3	5	0	
Class C Marijuana Grower	24	16	0	
Excess Grower	0	0	0	
Processor	11	12	0	
Retailer	16	8	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	0	0	
Secure Transporter	1	1	0	
Safety Compliance Facility	1	0	0	
Designated Consumption Facility	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	4	2	0	
Temporary Marijuana Event	1	0	0	
Social Equity Class A Marijuana Grower	1	0	0	
Social Equity Class B Marijuana Grower	1	0	0	
Social Equity Class C Marijuana Grower	2	5	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	0	0	
Social Equity Retailer	2	0	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	0	0	
Social Equity Marijuana Temporary Event	0	0	0	
February Total	114	84	0	

6. Renewal Applications

	Renewal Applications			
	Febi	ruary 1 - Februar	y 28	
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	9	3	0	
Class C Marijuana Grower	21	30	0	
Excess Grower	0	2	0	
Processor	9	17	0	
Retailer	20	35	0	
Class A Microbusiness	0	0	0	
Microbusiness	1	0	0	
Secure Transporter	4	3	0	
Safety Compliance Facility	2	3	0	
Designated Consumption Establishment	1	1	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	2	2	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	1	0	
Social Equity Class C Marijuana Grower	3	6	0	
Social Equity Excess Grower	6	9	0	
Social Equity Processor	3	1	0	
Social Equity Retailer	5	4	0	
Social Equity Class A Microbusiness	1	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	2	2	0	
February Total	89	119	0	

7. Active Licenses

	Active Licenses
	As of February 28, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	97
Class C Marijuana Grower	753
Excess Grower	126
Processor	219
Retailer	631
Class A Microbusiness	2
Microbusiness	12
Secure Transporter	24
Safety Compliance Facility	23
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	48
Temporary Marijuana Event	0
February Total	1946

8. Application Processing Time

Application Processing Days (Calendar Days)			
February 1 - February 28			
License Type	Initial Applications	Renewal Applications	
Prequalification	37.22	-	
Class A Marijuana Grower	39.50	-	
Class B Marijuana Grower	49.00	13.00	
Class C Marijuana Grower	44.31	16.38	
Excess Grower	-	19.00	
Processor	49.67	19.71	
Retailer	31.75	23.51	
Class A Microbusiness	-	-	
Microbusiness	-	-	
Secure Transporter	67.00	19.00	
Safety Compliance Facility	-	16.67	
Designated Consumption Establishment	-	22.00	
Educational Research License	-	-	
Marijuana Event Organizer	6.50	27.00	
Temporary Marijuana Event	-	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	18.00	
Social Equity Class C Marijuana Grower	33.00	27.67	
Social Equity Excess Grower	-	29.00	
Social Equity Processor	-	29.00	
Social Equity Retailer	-	19.25	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	-	4.50	
Social Equity Temporary Marijuana Event	-	-	
February Step 2 Average	41.73	20.32	
February Total Average	40.62	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
February 1 - February 28				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	0	0	0	0
Class C Marijuana Grower	0	0	5	0
Excess Grower	0	0	0	0
Processor	0	0	0	0
Retailer	1	2	4	0
Microbusiness	0	0	0	0
Secure Transporter	0	0	0	0
Safety Compliance Facility	0	0	0	0
Designated Consumption Establishment	0	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
February 1 - February 28		
Initial Renewal		
0	0	

11. Complaints and Investigations

Complaints and Investigations			
February 1 - February 28			
Enforcement & Legal Data	Amount		
Number of Complaints Received	111		
Number of Investigations Opened	75		
Number of Investigations Closed	94		
Average Time to Complete an Investigation* (Calendar Days)	59.3		
Number of Enforcement Actions Taken*	26		
* Includes both MMFL and AU data			

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 5

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees			
	February 1 - February 28			
	Prequalification Social Equity Prequalification Total			
February	\$87,922	\$26,400	\$114,323	

	Regulatory Assessment Fees						
	February 1 - February 28						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
February	\$0	\$32,499	\$380,843	\$0	\$1,000	\$0	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
February	\$0	\$298,981	\$110,014	\$0	\$110,014	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
February	\$0	\$76,159	\$0	\$0	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
February	\$0	\$0	\$0	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
February	\$1,009,510						

	Renewal Fees					
	February 1 - February 28					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
February	\$0	\$42,000	\$658,000	\$1,000	\$2,000	\$0
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
February	\$0	\$0	\$240,000	\$305,000	\$30,000	\$60,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
February	\$0	\$0	\$52,800	\$0	\$1,400	\$0
	Microbusiness Class A Social Equity Social Equity Safety S		Social Equity Secure Transporter			
February	\$0	\$0	\$49,200	\$32,250	\$0	\$0
	Total Renewal Fees					
February	\$1,473,650					

	Total Licensing Revenue Collected		
	February 1 - February 28		
	Amount		
February	\$2,597,483		

	Expenses	
	February 1 - February 28	
	Amount	
State Employee Wages	\$541,771.35	
State Employee Benefits	\$351,902.96	
Materials and Equipment	\$278,597.44	
February Total	\$1,172,271.75	

14. Social Equity Applications

	Social Equity Applications				
	February 1 - February 28				
	Received Eligible Ineligible				
February	21 18 2				

15. Social Equity Education & Outreach

	Outreach Sessions	
	February 1 - February 28	
	Sessions Held	
February	2	

16. Social Equity Application Assistance Provided

	Application Assistance Provided	
	February 1 - February 28	
	Number of Times	
February	5	

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of February 28, 2023		
Opted In Opted Out		
130 1376		

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of February 28, 2023	
Marihuana Retailers	
299	

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of February 28, 2023

29,330

Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications			
February 1 - February 28			
Received Issued Denied			
3,146 2,878 297			

2. Renewal Applications

Renewal Applications			
February 1 - February 28			
Received Issued Denied			
1,015 946 69			

3. Application Processing Time

Initial Applications (Calendar Days)					
February 1 - February 28					
	Approvals		Denials		
Paper	Online	Combined	Paper	Online	Combined
1.99	0.01	0.44	2.31	0.23	1.75

Renewal Applications (Calendar Days)					
February 1 - February 28					
Approvals			Denials		
Paper	Online Combined		Paper	Online	Combined
2.14	0.01	0.55	2.28	0.36	1.67

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	February 1 - February 28						
	Origin	Original Applications		Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
February	804	2,338	3,142	284	731	1,015	4,157

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of February 28, 2023						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	346	39		Lake	139	21
Alger	432	60		Lapeer	2,263	349
Allegan	3,584	455		Leelanau	855	53
Alpena	626	47		Lenawee	2,002	248
Antrim	1,053	117		Livingston	2,684	242
Arenac	746	104		Luce	62	8
Baraga	114	13		Mackinac	142	15
Barry	1,333	148		Macomb	18,731	2,200
Bay	3,473	246		Manistee	246	26
Benzie	974	83		Marquette	197	39
Berrien	2,603	387		Mason	288	35
Branch	1,204	234		Mecosta	170	25
Calhoun	1,653	211		Menominee	260	57
Cass	979	168		Midland	1,773	184
Charlevoix	247	21		Missaukee	147	12
Cheboygan	507	44		Monroe	2,882	299
Chippewa	605	50		Montcalm	1,219	216
Clare	1,053	189		Montmorency	81	19
Clinton	1,979	221		Muskegon	1,969	218
Crawford	790	77		Newaygo	982	149
Delta	491	76		Oakland	25,953	2,379
Dickinson	324	74		Oceana	737	126
Eaton	2,034	257		Ogemaw	325	35
Emmet	108	12		Ontonagon	55	10
Genesee	6,464	796		Osceola	226	48
Gladwin	17	9		Oscoda	200	16
Gogebic	232	49		Otsego	65	12
Grand Traverse	1,274	79		Ottawa	2,259	197
Gratiot	194	32		Out of State	0	6
Hillsdale	696	122		Presque Isle	95	13
Houghton	170	19		Roscommon	413	29
Huron	400	24		Saginaw	2,413	261
Ingham	1,444	185		Saint Clair	2,944	372
Ionia	164	31		Saint Joseph	403	75
losco	118	10		Sanilac	560	64
Iron	114	24		Schoolcraft	29	10
Isabella	426	43		Shiawassee	1,703	206
Jackson	3,153	334		Tuscola	2,282	376
Kalamazoo	2,016	212		Van Buren	1,101	149
Kalkaska	274	33		Washtenaw	7,838	561
Kent	5,466	405		Wayne	32,937	2,401
Keweenaw	114	14		Wexford	913	128
				Total	170,537	17,643

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
February	0	

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of February 28, 2023			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.05		
AIDS	0.03		
Amyotrophic Lateral Sclerosis	0.05		
Arthritis	17.47		
Autism	0.55		
Cachexia or Wasting Syndrome	0.39		
Cancer	3.03		
Cerebral Palsy	0.21		
Chronic Pain	62.87		
Colitis	0.26		
Crohn's Disease	0.60		
Glaucoma	0.99		
Hepatitis C	0.55		
HIV Positive	0.26		
Inflammatory Bowel Disease	0.78		
Muscle Spasms	8.53		
Nail Patella	0.00		
Obsessive Compulsive Disorder	1.54		
Parkinson's Disease	0.08		
Post-Traumatic Stress Disorder	6.75		
Rheumatoid Arthritis	1.36		
Seizures	1.44		
Severe and Chronic Pain	41.84		
Severe Nausea	5.31		
Spinal Cord Injury	0.78		
Tourette's Syndrome	0.03		
Ulcerative Colitis	0.29		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of February 28, 2023	
Month Physicians	
February	243

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
February 1 - February 28		
Initial Renewal		
0.00%	0.00%	

10. Revenue and Expenses

	Revenue Collected
	February 1 - February 28
	Amount
February	\$154,185

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$80,124.28
State Employee Benefits	\$50,853.95
Materials and Equipment	\$77,225.33
February Total	\$208,203.56